



2020 IPEIA Conference & Exposition  
24<sup>th</sup> IPEIA Conference

# IPEIA 2020 Exhibitor Package



**If you need to meet integrity experts you need to be at IPEIA!**

February 26 – February 28, 2020

Banff Centre

Banff, Alberta, Canada



## **IPEIA invites you to exhibit at the 2020 Conference and be a member of the pressure equipment integrity industry in Banff!**

This is a unique opportunity to bring together key contributors and supporters of the industry to the majestic Rocky Mountains in the beautiful town of Banff, AB. Over five days participants will have the opportunity to interact with industry peers in 2 full days of Pre-Conference Training & Certification Opportunities, Industry Meetings, 3 days of Conference Presentations filled with keynote speakers, networking events, exposition and ample refreshment breaks.

### **Being an Exhibitor at the 24<sup>th</sup> IPEIA Conference provides your company an opportunity to:**

- Directly access pressure equipment integrity specialists
- Promote your brand
- Establish your organization as a thought leader
- Speak directly to target potential customers
- Network with industry leaders and owners

## **Exhibitor Program**

The IPEIA Exhibition runs from February 26 – 28, 2020 at the Banff Centre, Banff, AB.

### **Exhibition Hall Hours**

Wednesday, February 26 – 9:30am - 5:00pm

Thursday, February 27 – 9:30am - 5:00pm

Friday, February 28 – 9:30am - 12:00pm

### **Exhibitor Appreciation Night**

Wednesday, February 27 – 5:00pm - 6:00pm

See below for a list of booth sizes, pricing and availability. We look forward to seeing you at IPEIA 2020!

## Exhibitor Booth Opportunities

### **SINGLE BOOTH**

**\$3,050.00**

**Includes:**

- 1 Full Delegate Pass
- 1 Exhibition Staff Passes with Opportunity to Upgrade to Full
- Delegate Pass at Discounted Price
- Lunch/Snacks Provided
- Access to Networking Event\*

*\*included in Full Delegate Pass & Exhibition Staff Pass*

**SOLD OUT**

### **DOUBLE BOOTH**

**\$4,550.00**

**Includes:**

- 1 Full Delegate Pass
- 2 Exhibition Staff Passes with Opportunity to Upgrade to Full
- Delegate Pass at Discounted Price
- Lunch/Snacks Provided
- Access to Networking Event\*

*\*included in Full Delegate Pass & Exhibition Staff Pass*

**SOLD OUT**

### **TRIPLE BOOTH**

**\$6,300.00**

**Includes:**

- 1 Full Delegate Pass
- 3 Exhibition Staff Passes with Opportunity to Upgrade to Full
- Delegate Pass at Discounted Price
- Lunch/Snacks Provided
- Access to Networking Event\*

*\*included in Full Delegate Pass & Exhibition Staff Pass*

**SOLD OUT**

## 2020 Exhibitor Terms and Conditions

The following terms and conditions form part of the website contract (the “Agreement”) pursuant to which the International Pressure Equipment Integrity Association (“IPEIA”) has agreed to provide booth space to the exhibitor, referred to on the IPEIA website on-line registration system.

### **Booth Purchase**

IPEIA strategically predetermined the number of single, double and triple booths that would be made available at its annual conference. Historically there have been more exhibitors than available spaces and over time we have increased the exhibit area by working with Banff Center to use every inch of the halls. Booth sizes were reduced to accommodate more companies and more recently we have expanded into the hall on the second floor. These changes were made to accommodate the exhibitors. We are also cognizant that without delegates, there will be no exhibition. Delegates tell IPEIA that they want to see the innovative solutions, new technologies that exhibitors have to present. They also want to see which new companies are entering the market. To ensure the conference meets delegate demands we are maintaining the ratio of single to larger booths. This balanced policy is intended to keep delegates engaged and ensure they attend the exhibition each year. Delegates are the heart of the conference and there would be no exhibition without their support.

### **Policy Clarification for Renewals and FRoR**

Past Exhibitors are eligible to renew their booth for the next conference (same price/same booth) or they can wait for First Right of Refusal to purchase their booth for the next conference (next year’s exhibition pricing/select from available booths).

**Note:** past Exhibitors are not guaranteed a booth during FRoR as this opportunity is also available to all past IPEIA Sponsors.

Companies are only eligible to purchase one booth (it may be a single, double or a triple) but ONLY ONE BOOTH per company. This maintains the integrity of IPEIA’s strategy to have as many different exhibitors as possible for our delegates’ experience.

Booths cannot be resold by exhibitors.

### **Cancellation and Performance**

Neither party shall be liable for any damages sustained from delay or non-performance of this Agreement due to events beyond its reasonable control, including without limitation strikes or other labour disputes, acts of God, weather, earthquakes, fires, floods, war, riots, terrorism, border closures, civil disorder, power failure or government Acts. If an exhibition is interrupted, prevented or cancelled for any such reason, the Client will reimburse GES CANADA, or other exhibition service provider contracted by IPEIA for expenses incurred providing services or equipment up to the date of this occurrence.

## **Exhibit Appearance Code**

All exposed parts of the display, or booth object must be covered in such a manner so as not to be unsightly to neighbouring exhibitors. Specially built displays in variance with the exhibition service provider's (GES) published regulations must be submitted to IPEIA for prior approval.

Equipment on display shall not take up more than 70% of exhibit floor space nor obstruct the view of a neighbouring booth. **All Booths and materials must be within the confines of the allotted booth space as defined in these Terms and Conditions and must NOT block or impede access Fire Exits or Extinguishers.**

## **Exhibit Operations Restrictions**

- Signage involving the use of neon or similar gases is prohibited. Wording on all signs in an exhibitor's booth will be of a nature that is not offensive or gaudy. IPEIA has the right to the removal of such signage that fails to meet the guidelines.
- Booth representatives must be dressed in a professional, although casual, manner appropriate for the venue.
- Personnel recruitment displays of any nature shall not be permitted.
- Music and any other sound generating equipment must be operated at levels so as not to be disturbing to other exhibitors and conference attendees.
- Excessive noise or activity obstructions will not be allowed during the show.
- Objectionable odours will not be allowed.
- Games of chance, lotteries, contest and carnival type activities and other sideshow type events will not be permitted without prior written approval from IPEIA. Booth draws are acceptable.
- Demonstrations and all other sales activities must be confined to the limits of an exhibitor's booth. Distribution of samples, literature and souvenirs will also be confined to the exhibitor's booth.
- No outside food or drinks are permitted without written approval from IPEIA.

## **Respect/ Sponsors Exhibitors**

IPEIA sponsored items, including but not limited to sponsored name badges, are required outside the exhibition floors. Sponsored or unsponsored signage, labels, displays or other IPEIA communications shall not be removed, impeded or damaged. Disrespect or misconduct to IPEIA personnel, exhibitors, delegates, equipment or the facility will not be tolerated. IPEIA reserves the right to immediately terminate attendance to the current conference or future conferences.

## **Facility Care**

The exhibitor is liable for any damage caused to building, floors, walls and to standard booth equipment or other exhibitors' property by exhibitors' staff actions.

## **Indemnification**

IPEIA will indemnify and hold harmless the Client, its officers, directors, and employees from and against any bodily injury or property damage liability claims, judgments, damages, costs or expense, including reasonable attorney fees, arising out of or occasioned by the operations performed by IPEIA personnel except for occurrences or accidents caused by the sole negligence of the Client or for occurrences or accidents caused by any other party.

## **Installation, Exhibiting, Dismantling**

Dates and times for installation, exhibiting and dismantling shall be those specified by IPEIA. Exhibitor shall be liable for all storage and handling charges associated with the failure to comply within the time frames specified.

Booths and exhibit materials **MUST** be fully set up prior to show opening on the first day and **MUST NOT** be dismantled or removed before the official show closing as per the exhibition schedule and service provider's written manual. Any Exhibitor found dismantling, moving or disassembling of booths before Friday 12:00PM may lose the privilege of priority registration for future IPEIA exhibitions.

In accepting these conditions, the exhibitor agrees to move their exhibit equipment and materials into the show facility between **9:00 AM AND 9:00 PM TUESDAY, FEBRUARY 25, 2020** and move their equipment and materials out of the show facility between **12:00PM AND 2:30PM FRIDAY FEBRUARY 28, 2020**.

Removal of the material will be in compliance with all municipal, provincial and federal government regulations, as well as facilities and show management guidelines. Show management, GES, can provide assistance regarding the shipping out of materials, particularly cross-border. GES will be available to provide information and forms Thursday afternoon.

## **Limitation of Liability**

It is understood and agreed by the exhibitor that all property of the exhibitor is to remain under the exhibitor's custody and control, in transit to or from or within the confines of the facility, subject to the rules and regulations of the exhibition. The exhibitor agrees to make no claim for any reason whatsoever against IPEIA or service contractor(s) for loss, theft, damage or destruction of goods; nor for any damage of any nature, including damage to his business by reason of failure to provide space for his exhibit, nor for any action of any nature of management, nor for the failure to hold the exposition as scheduled. The reasons listed include but are not limited to, such reasons as: casualty, explosion, fire, lightning, flood, weather, epidemic, earthquake or other Acts of God, acts of public enemies, riots or civil disturbances, terrorist action, strike, lockout or boycott.

## **Occupancy Default**

It is understood and agreed by the exhibitor that in the event any exhibitor fails to install its products in the contracted for space by 9:00PM February 25, 2020, or fails to pay space rental costs at the time of registration, or fails to comply with any other terms and conditions concerning the use of this space, IPEIA will have the right to take possession of said space for such purposes as it sees fit. The exhibitor in the event this action is taken will be held liable for the full rental price of said space, as well as any additional costs associated with the display and set-up of the vacant space.

## **On-Site Storage**

Exhibitors will not be permitted to store containers, packing crates and any other nonessential items in their booth during the period of the show. **Exhibitors are responsible to find their own storage accommodations for the duration of the show.**

## **Safety Regulations**

The exhibitor assumes all responsibility for compliance with all ordinances, regulations and codes of duly authorized local, provincial and federal governing bodies concerning fire, safety, health and environmental requirements.

- Booth decorations must be flameproof.
- Hanging materials must clear the floor.
- Electrical wiring must conform to all National Electrical Code Safety Rules. Any exhibitor's failure or noncompliance on any mandated safety item will result in the need to dismantle that item and remove it from the premises as the exhibitor's expense.

## **Space Allotment Eligibility**

IPEIA has the sole right to decide the eligibility of a company, or its products, for inclusion in the show. Final space allocation of an exhibitor will be made by IPEIA. IPEIA endeavours to provide exhibitors with their location of first choice, but reserves the right to make reasonable reallocations of booth spaces. Each booth space allows for two (2) booth personnel for a single booth, three (3) booth personnel for a double booth and four (4) for a triple booth.

## **Technical & Keynote Speaker Presentations**

Each booth will receive one (1) FULL delegate pass to attend all technical presentations and keynote speakers. Staff passes (exhibition access only) are included:

- Single Booth receive one (1) staff (exhibition only) pass.
- Double Booth receive two (2) staff (exhibition only) passes.
- Triple Booths receive three (3) staff (exhibition only) passes.

## **Contact Information**

The exhibitor assumes all responsibility to provide IPEIA with their updated contact information should any personal change.

## **Term**

This Agreement will be effective as of the date the exhibitor registers online at the IPEIA website, and shall terminate at the conclusion of the move-out of the 2020 show, provided that the provisions requiring payments are made or indemnities be given.